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2020 7

9.76% 11.34% 23.26% 26.1%

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2020 6 32,391.91 2019 6
13,170.64 2020 12 31 27,025.89
2019 12 31 14,811.38

		2021 1-3	2020	2019	2018
	002644.SZ	38.40%	27.21%	29.92%	22.52%
	002424.SZ	56.21%	48.72%	54.50%	50.69%
	600572.SH	19.64%	14.55%	17.46%	19.24%

2020

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2020 6 2020 12

“ 2020 2021 ”

2020

	3,170.90	11.04%
	1,522.60	5.30%
	1,211.37	4.22%
	1,024.50	3.57%
	798.34	2.78%
	7,727.71	26.91%

2021 7 31 2020

2020	28,723.99
2021 7 31	20,186.99
	70.28%

2021

2018 2021 3

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
1	32,797.41	96.20%	27,430.92	95.50%	15,089.72	96.04%	9,818.23	96.79%
1-2	1,090.18	3.20%	956.32	3.33%	449.73	2.86%	290.57	2.86%
2-3	124.01	0.36%	211.67	0.74%	142.77	0.91%	30.80	0.30%
3	81.81	0.24%	125.08	0.44%	29.75	0.19%	4.60	0.05%
	34,093.41	100.00%	28,723.99	100.00%	15,711.97	100.00%	10,144.21	100.00%

2018 12 31 2019 12 31 2020 12 31 2021 3
31 1 96.79% 96.04% 95.50%
96.20% 2021 3 3
0.24%

2018 2021 3

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
	32,200.70	94.45%	27,025.89	94.09%	14,811.38	94.27%	9,604.24	94.68%
	1,892.71	5.55%	1,698.10	5.91%	900.60	5.73%	539.97	5.32%
	34,093.41	100.00%	28,723.99	100.00%	15,711.98	100.00%	10,144.21	100.00%

		6	6	1 2	2 3	3 4	4 5	5
		1						

		6	6 1	1 2	2 3	3 4	4 5	5
	600572.SH	1%	3%	15%	40%	100%	100%	100%
	002737.SZ	5%	5%	10%	30%	50%	80%	100%
	603669.SH	5%	5%	20%	50%	100%	100%	100%
	300584.SZ	5%	10%	30%	50%	80%	100%	100%
	002437.SZ	0.5%	0.5%	5%	20%	50%	80%	100%
	300006.SZ	5%	5%	10%	20%	40%	80%	100%
		5%	5%	10%	50%	100%	100%	100%

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2	16887.90	15087.67	18599.06
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21862.54 2020

2020	2021	3
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16887.90 15087.67 18599.06

15087.67	18599.06
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18599.06

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	2021 3 31
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	15,227.37	139.69	15,087.67	100.00%
	2018 12 31			
	9,173.80	48.66	9,125.14	54.04%
	1,044.49	-	1,044.49	6.18%
	6,806.92	88.65	6,718.27	39.78%
	17,025.22	137.31	16,887.90	100.00%

	2021 3		2020		2019		2018
	11,148.14	1,620.23	9,527.91	1,131.26	8,396.65	-777.15	9,173.80
	1,437.64	35.56	1,402.08	-123.27	1,525.35	480.86	1,044.49
	9,348.74	1,607.68	7,741.06	2,435.69	5,305.37	-1,501.55	6,806.92
	21,934.52	3,263.48	18,671.04	3,443.67	15,227.37	-1,797.85	17,025.22

2020 12 31	2019 12 31	3,443.67
22.62%	2019 12 31	
1,131.26	2,435.69	13.47%
	2020	22.62%
11.04%	2020	
	2	2020
	2020	
2021 3 31	2020 12 31	3,263.48
17.48%	2021 3	

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137.31 139.69 71.97

71.97

	2021 3 31	2020 12 31	2019 12 31	2018 12 31
	0.94	0.94	7.65	48.66
	71.03	71.03	132.04	88.65
	71.97	71.97	139.69	137.31

2021 3 31	2020 12 31	2019 12 31	2018 12 31
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	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
3	76.43	0.35%	46.76	0.25%	2.26	0.01%	3.64	0.02%
	0.25	0.00%	-	-	-	-	0.47	0.00%
	76.18	0.35%	46.76	0.25%	2.27	0.01%	3.17	0.02%
	-	-	-	-	-	-	-	-
	21,934.52	100.00%	18,671.04	100.00%	15,227.37	100.00%	17,025.22	100.00%

2019

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2018

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2%

	2-3	2-3	2-3	3-5

132.05 71.94

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
1	71.94	100.00%	71.94	100.00%	80.85	61.23%	111.71	95.36%
	0.91	1.26%	0.91	1.26%	-	-	23.31	19.90%
	71.03	98.74%	71.03	98.74%	80.85	61.23%	88.40	75.46%
1-2	-	-	-	-	51.20	38.77%	5.44	4.64%
	-	-	-	-	-	-	5.19	4.43%
	-	-	-	-	51.20	38.77%	0.25	0.21%
	71.94	100.00%	71.94	100.00%	132.05	100.00%	117.15	100.00%

2018 12 31 2019 12 31 2020 12 31

2 21.55 53.24 305.17

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3-5

2018 12 31 2019

12 31 2020 12 31 2 20.15

7.65 0.04

2021 3 31 2020

	2021 3 31	2020 12 31	2019 12 31	2018 12 31
	0.04 100.00%	0.04 100.00%	7.65 100.00%	20.15 100.00%
	- -	- -	- -	- -

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	2021 3 31	2020 12 31		2020 12 31		
1	529.86 4.75%	1	583.14 6.12%			
2	258.63 2.32%	2	361.30 3.79%			
3	234.15 2.10%	3	353.74 3.71%			
4	212.47 1.91%	4	349.80 3.67%			
5	181.28 1.63%	5	313.71 3.29%			
6	173.01 1.55%	6	268.29 2.82%			
7	135.93 1.22%	7	201.71 2.12%			
8	134.23 1.20%	8	196.45 2.06%			
9	106.53 0.96%	9	172.98 1.82%			
10	97.13 0.87%	10	170.49 1.79%			
	2,063.22 18.51%		2,971.61 31.19%			
	2019 12 31		2018 12 31			
1	341.81 4.07%	1	400.19 4.36%			
2	292.88 3.49%	2	380.32 4.15%			
3	265.86 3.17%	3	362.97 3.96%			
4	229.10 2.73%	4	273.38 2.98%			
5	219.54 2.61%	5	257.46 2.81%			
6	217.01 2.58%	6	207.34 2.26%			

7		214.29	2.55%	7		189.19	2.06%
8		211.36	2.52%	8		163.98	1.79%
9		196.11	2.34%	9		155.30	1.69%
10		185.22	2.21%	10		153.12	1.67%
		2,373.19	28.26%			2,543.24	27.72%

27.72% 28.26% 31.19% 18.51%

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	2021	3	31	2020	12	31	2019	12	31	2018	12	31
	6,770.51		72.42%	4,840.44								

	2021 3 31	2020 12 31	2019 12 31	2018 12 31
	840.78 8.99%	719.48 9.29%	486.39 9.17%	590.78 8.68%
	126.84 1.36%	168.13 2.17%	187.88 3.54%	192.26 2.82%
	9,348.74 100.00%	7,741.05 100.00%	5,305.38 100.00%	6,806.92 100.00%

	2021 3 31	2020 12 31	2019 12 31	2018 12 31
	66.23 93.24%	66.23 93.24%	93.52 70.83%	59.06 66.62%
	0.41 0.58%	0.41 0.58%	13.87 10.50%	8.54 9.63%

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2020

2020

2020 12 31

2021 3 31

2.66 3.11 2.63 2.62

2019

2019

2020

		2021 1-3	2020	2019	2018
	002644.SZ	1.96	1.82	1.72	1.68
	002424.SZ	1.64	1.50	1.21	1.49
	600572.SH	2.17	1.83	1.40	1.50
	002737.SZ	3.58	2.36	2.45	2.27
	603669.SH	2.21	1.96	2.81	2.51
	300584.SZ	1.81	2.36	2.68	1.93
	002437.SZ	1.86	1.92	2.99	3.05
	300006.SZ	1.52	1.65	1.67	1.86
		2.09	2.09	2.12	2.04
		2.62	2.63	3.11	2.66

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*2/ + 2021 1-3 = *4/
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	2020 12 31	2019 12 31	2018 12 31
	0.21%	0.34%	0.58%
	1.65%	1.06%	0.29%
	2.31%	2.90%	1.15%
	0.87%	0.90%	0.93%
	4.09%	3.17%	1.43%
	15.38%	2.13%	3.01%
	7.90%	5.63%	1.79%
	4.94%	2.73%	1.97%
	4.67%	2.36%	1.39%
	0.39%	0.92%	0.81%

2020

5,808.18

2018 12 31 2019 12 31 2020 12 31

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99.87% 99.65%

98.37%

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(本页无正文，为海南葫芦娃药业集团股份有限公司《〈关于请做好海南葫芦娃药业集团股份有限公司非公开发行股票发审委会议准备工作的函〉的回复》之签章页)

海南葫芦娃药业集团股份有限公司



2021 年 8 月 9 日

（本页无正文，为中信建投证券股份有限公司《〈关于请做好海南葫芦娃药业集团股份有限公司非公开发行股票发审委会议准备工作的函〉的回复》之签章页）

但非代表人信

87-2 31-D



有限公司的董事长，现就本次告知函回复报告郑重声明如下：

“本人已认真阅读海南葫芦娃药业集团股份有限公司本次告知函回复报告的全部内容，了解报告涉及问题的核查过程、本公司的内核和风险控制流程，确认本公司按照勤勉尽责原则履行核查程序，告知函回复报告不存在虚

光正集团

